

## Sheri L. Wainscott

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**From:** Keith R. Powell  
**Sent:** Tuesday, November 17, 2015 4:11 PM  
**To:** Robbie Ferris  
**Subject:** RE: HCS contracts

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**Categories:** Red Category

There is a clause about this in my draft, but I had no amounts. I only used \$500K as the "catch up" billing allowable (per project) simply because I heard you say near the end of the competition that you had about \$2.5M invested, but if the concept is the same I don't see a big difference in using your enclosed figures if HCS concurs.

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**From:** Robbie Ferris [<mailto:RFerris@sfla.biz>]  
**Sent:** Tuesday, November 17, 2015 3:45 PM  
**To:** Keith R. Powell  
**Subject:** HCS contracts

Keith,  
All the needed sign offs are still coming in from our team but I think we're very close to being checked off. I do have one revision request. We would like to bill for pre-construction , proposal development and schematic design. The breakdown is in the attachment but the total is \$5,504,430.00. We are actually in DD so I think billing for SD is very reasonable.  
What do you think?  
Robbie



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